



PMS replacement

A strategic choice to guide product innovation and company development

2017



BANQUE - FINANCE - ASSURANCE – PROTECTION SOCIALE

www.pericles-group.com

PMS replacement

Challenge: benefit from Front tools' planned obsolescence

CONTEXT

- 42% IT budget dedicated to maintenance (*Etude Périclès Consulting - 2016*)
- 66% of AM companies' PMS are more than 8 years old (*Etude Périclès Consulting - 2016*)
- The investment universe to embed is widening:
 - Portfolios diversification with non-traditional asset classes and extended coverage areas
- Portfolio management teams are multiplying as companies are getting more global

WHY RENEW ?



Reduce ownership costs

- Successful « All in one » solutions
- Streamlined IT system
- Tools decommissioning



Boost flexibility

- New business integration
- New portfolio management strategies integration
- Customisation of business repositories
- APIs / Interface with providers tools'



Coverage of new needs

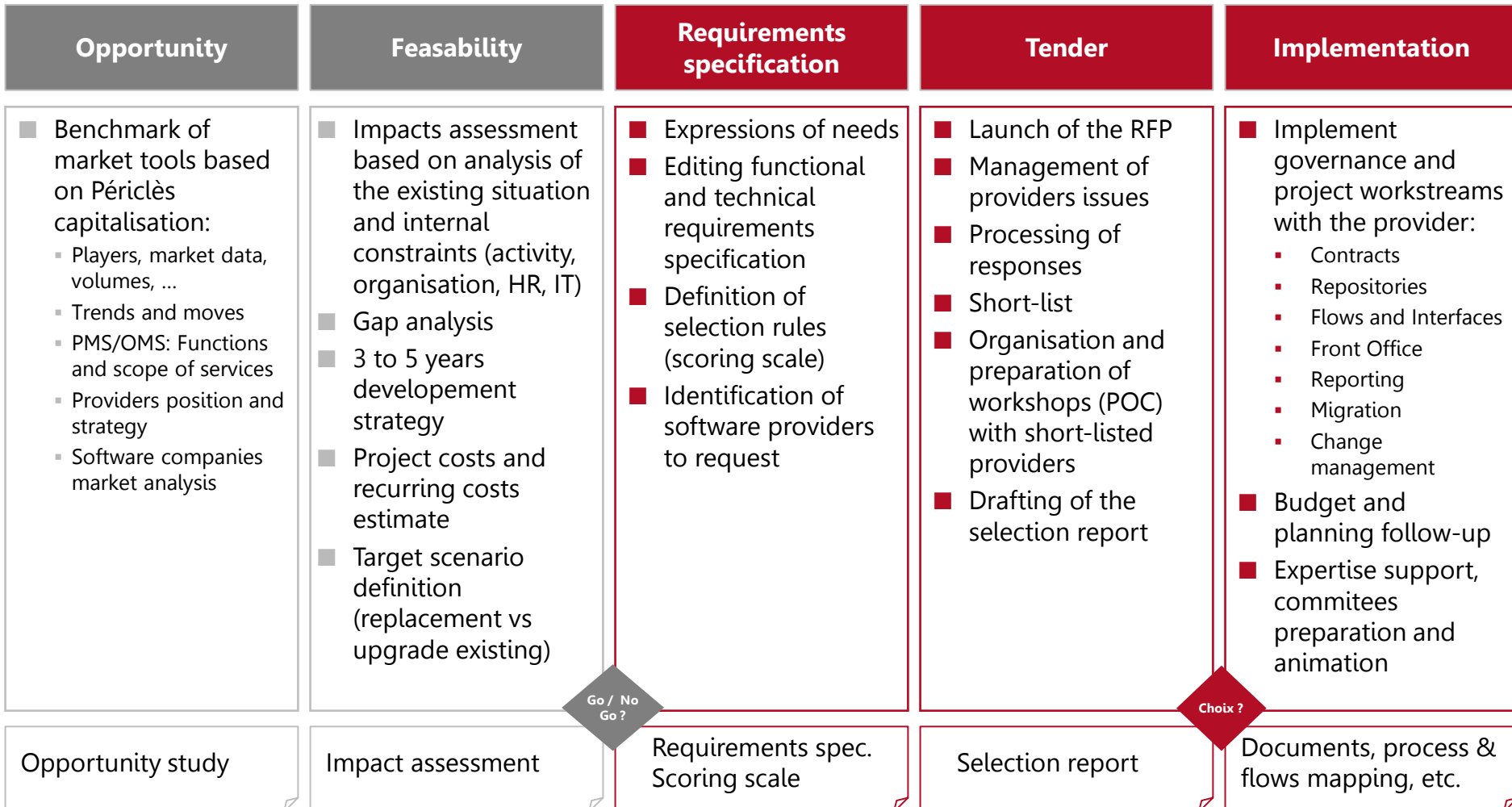
- Insurance mandates under SCR constraint
- LDI
- Share Class Hedging
- Swing Pricing
- ...

Périclès Group may support you throughout each step of PMS replacement project: from the **opportunity study** to the **implementation of the new software**

6 months (average)

← Before project →

← From the RFP to the implementation →



Go / No Go ?

Choix ?

ASSET MANAGER Tier 2

- **Timeframe:** 12 Months
- **Result:** Replacement of an internal tool by a software, drafting of specifications and organisation of the tests

ASSET MANAGER Tier 1

- **Timeframe:** 9 Months
- **Result:** Validation of target functional architecture up to 18 months, multi-sites and multi asset classes, PMS selection and definition of the actions plan, follow-up conditions and project budget for implementation

ASSET MANAGER Tier 2

- **Timeframe:** 6 Months
- **Result:** PMS selection and implementation for Front and Middle offices of an asset management company born from a merger and definition of target processes

Our strenghts

« **An deep knowledge of your business** » we do have an extensive knowledge of IT system and organisation of major asset management companies, members of our Think Tanks, especially the Middle Office one. We perform a dozen of market studies each year (the last one was dealing with AM companies IT systems state-of-the-art) and participate in various professional events and conferences.

« **Time saver for your operations and IT teams** » you will benefit from standards specifications requirements covering around 600 questions for PMS selection and from our capitalisation on providers' offerings.

« **True catalyst for successful implementation projects** » thanks to our experience and mastery of major market softwares, best practices and our proven approach for structuring implementation projects.